



FirstNet™

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CALFRN Board Meeting



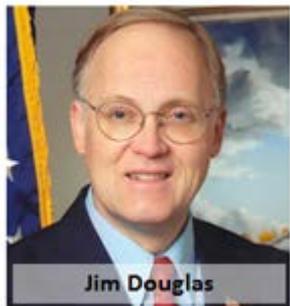
Edward Parkinson

Government Affairs Director

October 1, 2014

5 New Board Members Appointed

- **Annise D. Parker** — *Mayor, City of Houston*
- **James H. Douglas** — *Former Governor, Vermont*
- **Chief Chris Burbank** — *Chief, Salt Lake City Police Department*
- **Richard W. Stanek** — *Sheriff, Hennepin County, Minnesota*
- **Frank Plastina** — *Technology Executive*



March 2014 Roadmap Summary



We are Here

...We want to make rapid progress for public safety, while balancing the need for robust design and cost-effectiveness. At this time, we believe the following milestones, over approximately the next year, should serve as appropriate checkpoints to ensure that we are on track within our roadmap to reach our goals:

- Initiate public notice and comment on certain program procedures, policies, and statutory interpretations;
- Release draft request for comprehensive network proposals for offeror comments;
- Release draft requests for certain network equipment and services proposals for offeror comments; and
- Begin formal state consultations.

As we travel along our program roadmap, we may determine that some of our assumptions are flawed, and change course accordingly. We may change the order of, or the actual roadmap milestones themselves as a result. Nevertheless, we believe we have charted a course to prove out a successful FirstNet for public safety....

- Request for Information (RFI) with a draft Statement of Objectives (SOO)
 - Location: FirstNet website and www.fbo.gov
 - Comments Deadline: Friday, October 17th
 - Responses are procurement-sensitive and will be kept confidential

- Public Notice and Comment
 - Location: FirstNet website and www.federalregister.gov
 - Comments Deadline: Friday, October 24th

- FAQs available on the FirstNet.gov Resources Page

What is the purpose of the RFI?



- Provide interested parties with greater visibility into FirstNet's proposed direction for network deployment
- Helps FirstNet gather information to:
 - Better understand industry's capabilities
 - Shape the comprehensive network solution acquisition strategy
 - Establish the direction for industry day
 - Inform the Statement of Objectives (SOO) and Requests for Proposals (RFP)
 - Surface questions and answers that FirstNet has not asked or considered



What is the purpose of the SOO?



■ **The Statement of Objectives (SOO)**

- Outlines a performance-based acquisition approach
- Presents a set of objectives in order to encourage innovative solutions to meet public safety needs
- Counts on marketplace collaboration to ensure best outcomes for states, territories and tribal lands

■ **FirstNet Does Not:**

- Dictate a specific technical or network solution – other than a few essential parameters
- Specify required partnerships, alliances, or joint ventures within the vendor community

Why Do Notice and Comment?

- Notice is an opportunity to receive input on unclear provisions of the law
- Comments will provide critical inputs into the draft RFP and will shape the economic and technical aspects of the procurement
- Allows a broad audience, including public safety entities, to provide feedback in the *Federal Register* notice process



This is Just a First Step

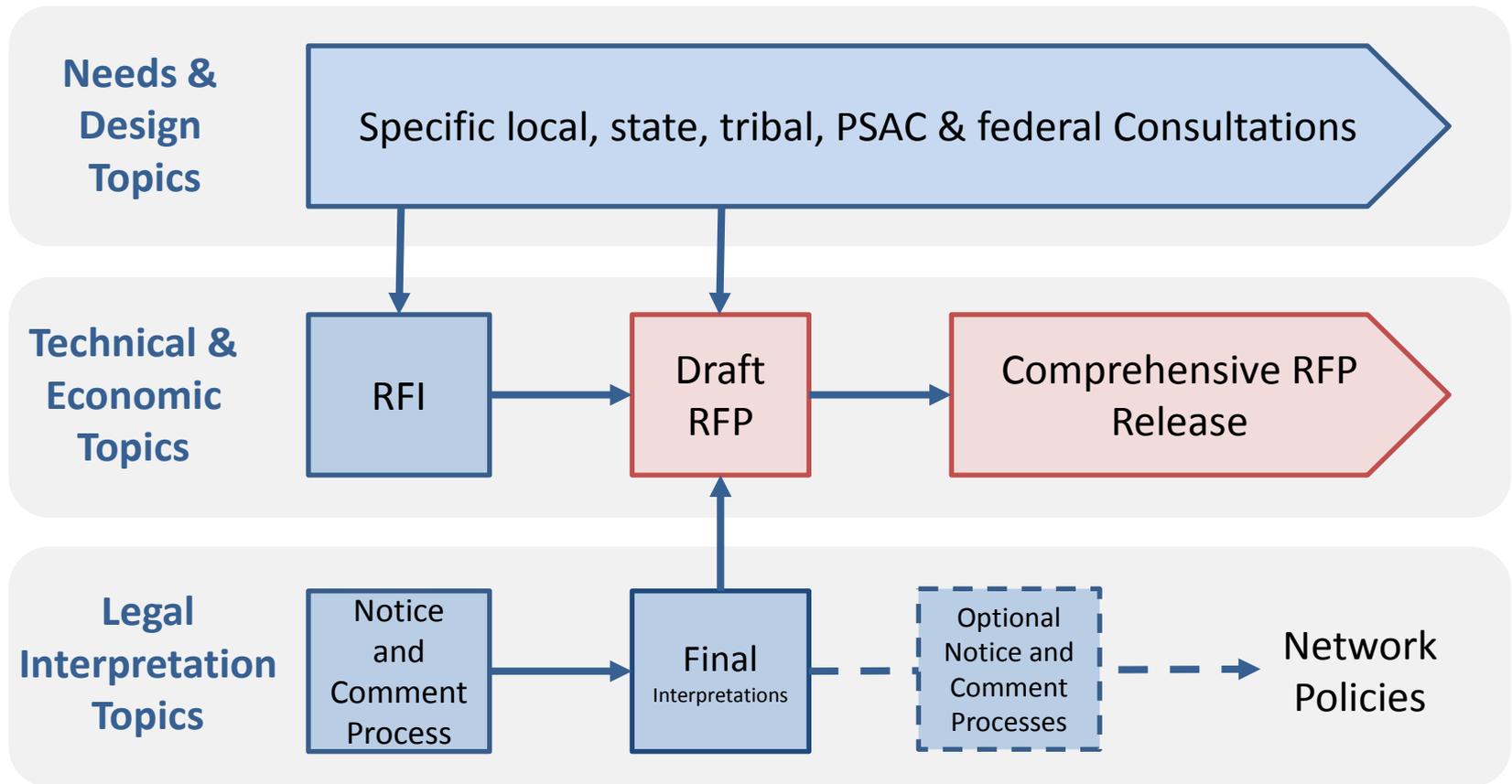
- The Notice proposes FirstNet's overall legal authority (outer boundary), but it does not mean that FirstNet will use all of its authority
- Notice contains preliminary interpretations
- FirstNet needs to maintain flexibility at this stage of program and refine our approach as we progress
- FirstNet will develop more detailed policies that will refine how we will operate within outer boundary



As an example: The Act may give FirstNet authority to serve a broad group of customers, but FirstNet may develop a policy to narrow the types of customers served to preserve network capacity for public safety

- This Notice covers the following topics:
 - Network elements, including “Core” and “RAN”
 - Network users, including “public safety entities,” “secondary users” and other network users
 - Permitted services
 - RFP standards for “open, transparent, competitive” process
 - Definition of “rural” and substantial rural coverage milestones
 - Existing infrastructure sharing
 - Fees, including covered leasing fees
- The major issues related to state opt-in/opt-out process are not included in this Notice, but the issues may be addressed in a future notice and comment process

How the Pieces Fit Together

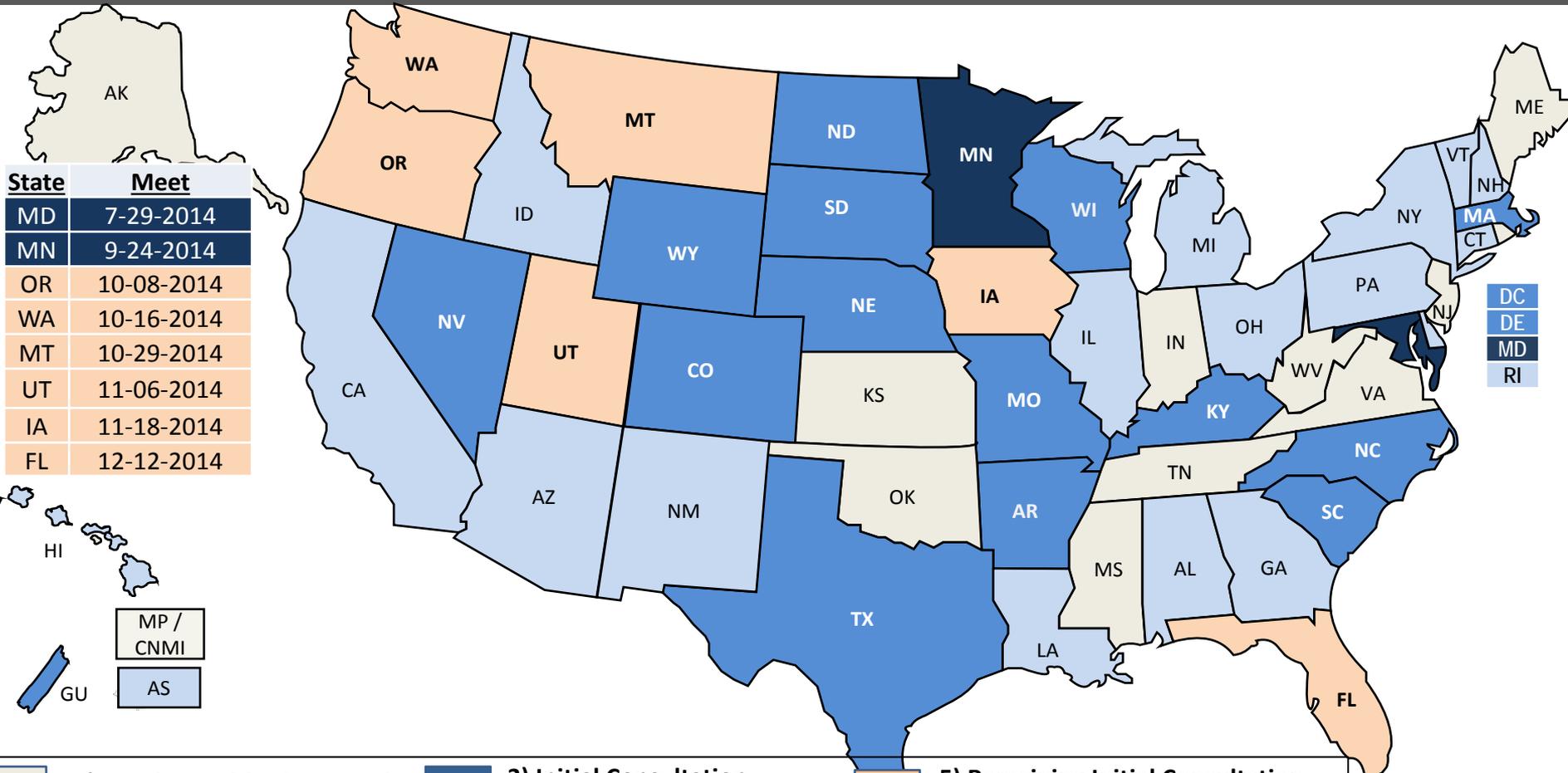


State Consultation and Outreach



Tracker – State Consultation Activities

As of September 26, 2014



All	1) Received Initial Consultation Package from FirstNet	27	3) Initial Consultation Checklist returned to FirstNet	6	5) Remaining Initial Consultation meetings scheduled in 2014
44	2) Pre-consultation conference call scheduled or closed	2	4) Initial Consultation meeting held with FirstNet		

LEGEND

Consultation is under way



As we begin the consultation process, FirstNet is committed to:

- Maintain a close working relationship
- Understand unique needs
- Seek input from all stakeholders
- Gather and utilize State data

What we learned in Minnesota



Communication at Events

I-35 Bridge collapse, Red River floods, Ramsey County fugitive, Duluth Port security, Pagami Creek wildfire, Stearns County paper mill fire

Users

Minnesota has begun user surveys in 10 counties

Coverage

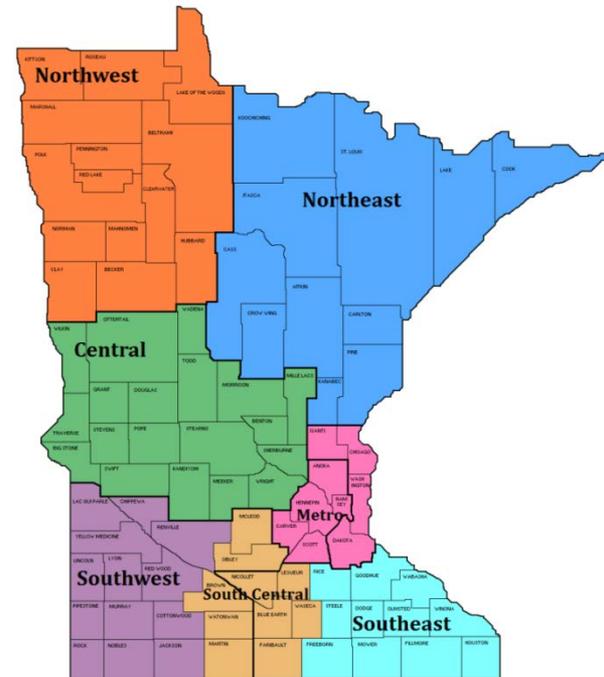
Minnesota has begun coverage assessment process

- CAD and Incident data is key

Outreach

Minnesota is using regional workgroups to penetrate public safety community

- 11 tribes in MN – additional outreach



Recently Hired Key Positions

- Federal Outreach Branch Chief – Chris Algieri

Regional Positions

- Regions 5, 9 & 10 (Closes October 6th)
- Regions 2, 4, & 6
- Regions 1, 3, 7 & 8

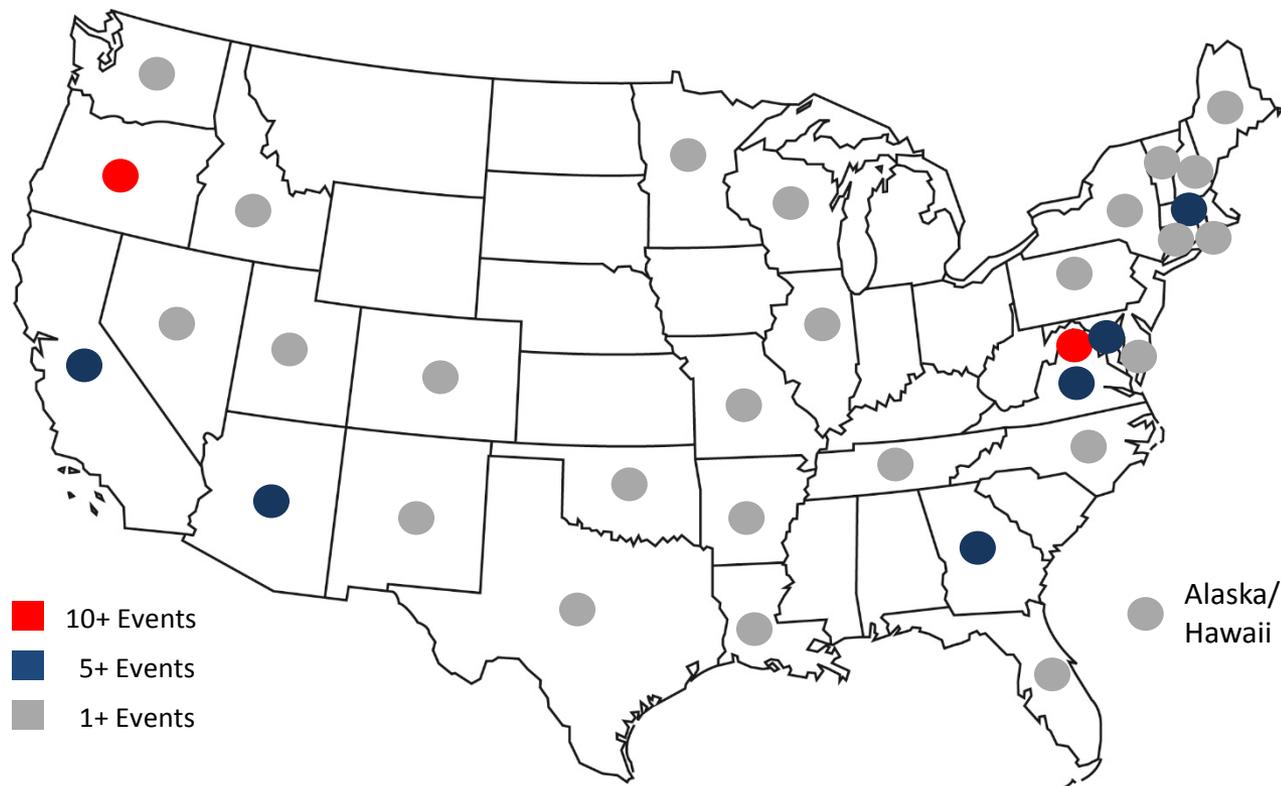
Refining Outreach Strategy

- Coordinating outreach between all branches State and Local, Tribal and Federal
- Identifying Customer Relationship Management (CRM) tool
- Enhancing outreach tools and products

FirstNet Engagement since October 2013



125 Events – 35 States Visited – Approximately 20,000 stakeholders



Thank You



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