



Exhibit: 7-A Basic Configuration Pricing Table

Bidder's Name: AT&T

Manufacturer/Model: Cassidian / Basic CTI System

Number of Work-stations	Basic Configuration Price	Monthly Maintenance Years 2 - 5	Monthly Maintenance Year 6	Monthly Maintenance Year 7
1	\$ 144,174.79	\$329.74	\$389.06	\$389.06
2	\$ 171,975.95	\$602.94	\$719.99	\$719.99
3	\$ 197,196.87	\$870.52	\$1,044.45	\$1,114.45
4	\$ 223,446.59	\$1,081.56	\$1,362.44	\$1,362.44
5	\$ 248,476.10	\$1,388.80	\$1,673.96	\$1,673.96
6	\$ 272,133.82	\$1,639.51	\$1,979.01	\$1,979.01
7	\$ 303,902.25	\$1,884.58	\$2,277.59	\$2,277.59
8	\$ 326,574.43	\$2,124.04	\$2,569.71	\$2,569.71
9	\$ 354,342.06	\$2,357.86	\$2,855.35	\$2,855.35
10	\$ 379,449.12	\$2,586.07	\$3,134.53	\$3,134.53
11	\$ 404,844.45	\$2,808.65	\$3,407.24	\$3,407.24
12	\$ 429,499.30	\$3,025.60	\$3,673.48	\$3,673.48
13	\$ 459,846.35	\$3,236.93	\$3,933.25	\$3,933.25
14	\$ 481,778.31	\$3,442.63	\$4,186.55	\$4,186.55
15	\$ 508,274.74	\$3,642.71	\$4,433.39	\$4,433.39
16	\$ 531,745.79	\$3,837.16	\$4,673.75	\$4,673.75





Exhibit 7-B: Itemized Price List

Bidder's Name: AT&T

Manufacturer/Model (if applicable): Cassidian / Basic CTI System

	(a) Item Description	(b) UOM	(c) Bid Unit Price	(d) Bid Install Price	(e) Monthly Maint. Yrs 2 - 5	(f) Monthly Maint. Yr 6	(g) Monthly Maint. Yr 7	Total (c)+(d) + (e) * 48 + (f) * 12 + (g) * 12
1	Intelligent Workstation as described in Section 6.5.1.1	Each	\$18,290.58	\$1,262.32	\$180.99	\$243.15	\$243.15	\$33,760.22
2	Black and white laser jet printer capable of printing 15 pages per minute	Each	\$542.58	\$420.77	\$2.66	\$3.06	\$3.06	\$1,059.24
3	19" computer monitor as described in Section 6.2.3.5	Each	\$351.33	\$315.58	\$1.72	\$1.98	\$1.98	\$718.22
4	21" computer monitor with all the other specifications in Section 6.2.3.5	Each	\$440.58	\$315.58	\$2.16	\$2.48	\$2.48	\$840.54
5	24" computer monitor with all the other specifications in Section 6.2.3.5	Each	\$1,749.58	\$315.58	\$8.58	\$9.86	\$9.86	\$2,634.64
6	CAMA interface line card	Each	\$3,265.42	\$631.16	\$16.01	\$18.41	\$18.41	\$4,948.91
7	Chassis to mount CAMA interface line cards with all required interconnect cabling	Each	\$7,604.67	\$525.97	\$37.28	\$42.87	\$42.87	\$10,817.34
8	GIS interface software as described in Section 6.3.7.	IWS License	\$5,850.83	\$420.77	\$77.90	\$108.45	\$108.45	\$12,508.41





9-1-1 Systems and Services MPA RFP
 AT&T and Cassidian Response
 Volume II: Cost Data

	(a) Item Description	(b) UOM	(c) Bid Unit Price	(d) Bid Install Price	(e) Monthly Maint. Yrs 2 - 5	(f) Monthly Maint. Yr 6	(g) Monthly Maint. Yr 7	Total (c)+(d) + (e) * 48+ (f) * 12 + (g) * 12
9	Automatic call distribution (ACD) functionality which supports a minimum of 4 telecommunicator positions, as described in Section 6.3.4 including all required hardware, software, training, cabling and minor materials	Each	N/A Included in Config.	N/A Included in Config.	N/A Included in Config.	N/A Included in Config.	N/A Included in Config.	N/A Included in Config.
10	Management information system (MIS) functionality which supports a minimum of 4 telecommunicator positions, as described in Section 6.3.6 including all required hardware, software, training, cabling and minor materials	Each	\$37,230.00	\$ 841.55	\$347.68	\$434.60	\$434.60	\$64,980.41
11	Logging recorder functionality which supports a minimum of 4 telecommunicator positions, as described in Section 6.3.5 including all required hardware, software, training, cabling and minor materials	Each	\$54,446.75	\$1,683.09	\$266.90	\$306.93	\$306.93	\$75,886.40





Exhibit 7-C: Labor Rates

Bidder's Name: AT&T

Manufacturer/Model (if applicable): Cassidian / Basic CTI System

Classifications (Section 6.4.9.6)	Hourly Rate
Factory Trained Technician	\$185.00
Technician	\$165.00
System Engineer	\$175.00
Project Manager	\$150.00



Exhibit 7-D: Hosted Configuration Pricing Table (Desirable)

Bidder's Name: AT&T

Manufacturer/Model: Cassidian / Basic CTI System

Configuration Title	Number of Host Systems/Sites	Number of PSAPs in the Configuration	Number of Work-stations at each PSAP	Hosted Configuration Price	Monthly Maintenance Years 2 - 5	Monthly Maintenance Year 6	Monthly Maintenance Year 7
Configuration A	2	2	3	\$326,311.23	\$1,723.88	\$2,076.04	\$2,214.44
Configuration B	2	3	3	\$428,163.90	\$2,475.99	\$2,991.20	\$3,190.61
Configuration C	2	4	3	\$522,402.46	\$3,171.85	\$3,841.67	\$4,097.78
Configuration D	2	4	5	\$720,211.21	\$4,689.97	\$5,721.46	\$6,102.89
Configuration E	2	5	3	\$621,606.75	\$3,811.46	\$4,627.45	\$4,935.94
Configuration F	2	5	5	\$871,450.38	\$5,615.36	\$6,869.38	\$7,327.33
Configuration G	2	6	3	\$720,738.53	\$4,394.82	\$5,348.54	\$5,705.11
Configuration H	2	6	5	\$1,010,433.78	\$6,447.01	\$8,095.94	\$8,635.67
Configuration I	2	8	3	\$909,076.62	\$5,392.79	\$6,596.67	\$7,036.44
Configuration J	2	8	5	\$1,298,884.08	\$8,204.04	\$10,097.50	\$10,770.67
Configuration K	2	10	3	\$1,106,187.04	\$6,447.01	\$7,909.48	\$8,436.78
Configuration L	2	10	5	\$1,601,986.70	\$10,242.32	\$12,280.42	\$13,449.56

