CASSIDIAN
AN EADS NORTH AMERICA COMPANY

EXHIBIT 7-A
BASIC CONFIGURATION PRICING TABLE

Bidder's Name: Cassidian Communications

Manufacturer/Model: Cassidian Communications - Turnkey Basic CTI System

Number of Work-stations	Basic Configuration Price	Monthly Maintenance Years 2-5	Monthly Maintenance Year 6	Monthly Maintenance Year 7
1	$ 156,314.31	$ 890.38	$ 912.64	$ 935.45
2	$ 165,274.93	$ 821.27	$ 841.80	$ 862.84
3	$ 192,400.40	$ 1,068.68	$ 1,095.39	$ 1,122.78
4	$ 221,606.22	$ 1,325.64	$ 1,358.79	$ 1,392.76
5	$ 245,083.99	$ 1,548.90	$ 1,587.63	$ 1,627.32
6	$ 267,583.40	$ 1,768.71	$ 1,812.93	$ 1,858.25
7	$ 293,136.13	$ 2,033.59	$ 2,084.43	$ 2,136.54
8	$ 314,335.43	$ 2,245.92	$ 2,302.07	$ 2,359.62
9	$ 336,587.18	$ 2,464.18	$ 2,525.79	$ 2,588.93
10	$ 359,330.94	$ 2,682.65	$ 2,749.72	$ 2,818.46
11	$ 381,823.45	$ 2,905.03	$ 2,977.66	$ 3,052.10
12	$ 403,267.09	$ 3,116.02	$ 3,193.92	$ 3,273.77
13	$ 429,225.51	$ 3,378.21	$ 3,462.66	$ 3,549.23
14	$ 449,124.69	$ 3,583.06	$ 3,672.64	$ 3,764.46
15	$ 473,816.56	$ 3,817.69	$ 3,913.14	$ 4,010.96
16	$ 493,715.75	$ 4,022.55	$ 4,123.11	$ 4,226.19

CASSIDIAN
AN EADS NORTH AMERICA COMPANY

EXHIBIT 7-B
ITEMIZED PRICE LIST

Bidder's Name: Cassidian Communications

Manufacturer/Model: Cassidian Communications - Turnkey Basic CTI System

	(a) Item Description	(b) UOM	(c) Bid Unit Price	(d) Bid Install Price	(e) Monthly Maint. Yrs 2-5	(f) Monthly Maint. Yr 6	(g) Monthly Maint. Yr 7	Total (c)+(d) + (e) * 48+ (f)* 12+ (g) * 12
1	Intelligent Workstation as described in Section 6.5.1.1	Each	$ 18,505.56	$ 1,779.36	$ 82.19	$ 109.58	$ 109.58	$ 26,859.92
2	Black and white laser jet printer capable of printing 15 pages per minute	Each	$ 550.12	$ 51.84	$ 5.83	$ 5.83	$ 5.83	$ 1,021.86
3	19" computer monitor as described in Section 6.2.3.5	Each	$ 826.62	$ 85.68	$ 9.64	$ 9.64	$ 9.64	$ 1,606.30
4	21" computer monitor with all the other specifications in Section 6.2.3.5	Each	$ 1,415.97	$ 150.12	$ 16.89	$ 16.89	$ 16.89	$ 2,782.06
5	24" computer monitor with all the other specifications in Section 6.2.3.5	Each	$ 1,737.44	$ 185.16	$ 20.83	$ 20.83	$ 20.83	$ 3,422.40
6	CAMA interface line card	Each	$ 2,917.43	$ 315.60	$ 35.51	$ 35.51	$ 35.51	$ 5,789.39
7	Chassis to mount CAMA interface line cards with all required interconnect cabling	Each	$ 8,341.88	$ 903.24	$ 101.61	$ 101.61	$ 101.61	$ 16,561.37
8	GIS interface software as described in Section 6.3.7.	IWS License	$ 4,735.53	$ 472.44	$ 53.15	$ 53.15	$ 53.15	$ 9,034.73
9	Automatic call distribution (ACD) functionality which supports a minimum of 4 telecommunicator positions, as described in Section 6.3.4 including all required hardware, software, training, cabling and minor materials	Each	N/A - See pricing for Basic System with ACD	N/A	N/A	N/A	N/A	N/A
10	Management information system (MIS) functionality which supports a minimum of 4 telecommunicator positions, as described in Section 6.3.6 including all required hardware, software, training, cabling and minor materials	Each	$ 28,554.41	$ 2,275.29	$ 255.97	$ 255.97	$ 255.97	$ 49,259.55
11	Logging recorder functionality which supports a minimum of 4 telecommunicator positions, as described in Section 6.3.5 including all required hardware, software, training, cabling and minor materials	Each *	$ 48,748.03	$ 15,447.00	$ 534.04	$ 649.29	$ 649.29	$ 105,412.05

**** Note: pricing is for a 16CH Non-Hosted logging recorder. See Unsolicited Items listing for other logging recorders.***

CASSIDIAN
AN EADS NORTH AMERICA COMPANY

EXHIBIT 7-C
LABOR RATES

Bidder's Name: Cassidian Communications

Manufacturer/Model (if applicable):

Classifications (Section 6.4.9.6)	Hourly Rate
Factory Trained Technician	$ 202.80
Technician	$ 202.80
System Engineer	$ 202.80
Project Manager	$ 202.80

CASSIDIAN
AN EADS NORTH AMERICA COMPANY

EXHIBIT 7-D
HOSTED CONFIGURATION PRICING TABLE (DESIRABLE)

Bidder's Name: Cassidian Communications

Manufacturer/Model: Cassidian Communications - Hosted CTI System

Configuration Title	Number of Host Systems/Sites	Number of PSAPs in the Configuration	Number of Work-stations at each PSAP	Hosted Configuration Price	Monthly Maintenance Years 2-5	Monthly Maintenance Year 6	Monthly Maintenance Year 7
Configuration A	2	2	3	$ 347,646.10	$ 2,175.99	$ 2,230.39	$ 2,286.15
Configuration B	2	3	3	$ 454,035.23	$ 2,912.34	$ 2,985.15	$ 3,059.78
Configuration C	2	4	3	$ 555,885.02	$ 3,560.25	$ 3,649.26	$ 3,740.49
Configuration D	2	4	5	$ 741,018.16	$ 5,671.53	$ 5,813.32	$ 5,958.65
Configuration E	2	5	3	$ 661,871.60	$ 4,283.38	$ 4,390.47	$ 4,500.23
Configuration F	2	5	5	$ 896,667.81	$ 7,039.20	$ 7,215.18	$ 7,395.56
Configuration G	2	6	3	$ 768,969.51	$ 5,041.79	$ 5,167.83	$ 5,297.03
Configuration H	2	6	5	$ 1,044,205.13	$ 8,217.98	$ 8,423.43	$ 8,634.01
Configuration I	2	8	3	$ 975,549.15	$ 6,418.36	$ 6,578.82	$ 6,743.29
Configuration J	2	8	5	$ 1,345,373.39	$ 10,681.60	$ 10,948.64	$ 11,222.36
Configuration K	2	10	3	$ 1,189,024.64	$ 7,909.71	$ 8,107.45	$ 8,310.14
Configuration L	2	10	5	$ 1,654,673.79	$ 13,291.98	$ 13,624.28	$ 13,964.89